

# **NOTES/NEWS**

# **APRIL 2017**

## THANK YOU:

A big Thank-You to our customers that are utilizing our conference skype capabilities. Having all project leads together on skype for discussion and demonstration has been very beneficial to Paul Borowick, Sales Manager, and James Sullivan, Tooling Manager, on a number of new projects to help assure the end function of your profile. Please consider this option to discuss new projects.

### **TOOLING TIPS:**

More is better; when requesting a quote for a new development, please provide as much information about the profile that you are able to divulge. Knowledge of the end use of a profile is valuable for quoting and development purposes. Material grade such as interior or exterior, color requirements, and estimated quarterly or annual usage is also beneficial. Any "fit-to" pieces you can provide once the order is placed for development are also instrumental in producing a successful part. Some details that look good on paper don't necessarily function properly and the "fit-to" part allows us to make adjustments while developing to assure a workable profile as the end result.

### **WAREHOUSE COMPLETE:**

We are pleased to announce the completion of our new warehouse/shipping facility! Please contact your Customer Service Representative if you are interested in a stocking program or in using a blanket order system to facilitate JIT supply at your facility.

### SECONDARY OPERATIONS:

SFR Industries has an extensive Secondary Department where we complete a variety of items to fine-tune your final profile. This ranges from low-tolerance precision cutting to machining and tapering with automated robotic systems. We also have capability to apply specialized decals and or tapes, as well as complete some kit assemblies. Contact us for evaluation and consideration of any secondary requirements you may have for your profiles. We are continually growing and expanding in this area and welcome new tasks.

Wishing all a Happy Easter and a Wonderful Spring Season!